

Ten Questions

That May Help Your House Sell Faster

1. Is my list price in line with the range of today's fair market value?
2. Have I done everything possible to improve the curb appeal of my house?
3. Is each room in my house clean, uncluttered and properly staged?
4. Will a buyer consider my house ready to move into?
5. Are my kitchen and bathrooms so clean they sparkle?
6. Have I removed all personal photographs?
7. Am I willing to paint and clean or replace carpeting if necessary?
8. Have I repaired and properly maintained everything in need of attention?
9. Will I do everything possible to make my house available for showings – even with short notice? Have I allowed a lock box?
10. Am I receptive to feedback from agents and buyers who have seen my house?